

East Coast Railway
Sambalpur Division

Achievements of FY 2020-2021

Department: Commercial

- **1st Coaching Train Branding of the Division:**
1st such contract done with M/s Jindal Steel & Power Limited for branding of JAT-SBP-JAT Express for a period of one year. NFR earnings of Rs.50 lakhs generated.
- **Goods Outstanding kept to an all-time low:**
Rs.27.39 at the end of FY 2020-21 against the target of Rs.60 lakhs. LFY end- Rs.1.61 crores.
- **Non-Fare Revenue (NFR) targets achieved:**
Rs.72 lakhs achieved against a target of 50 lakhs for the FY 2020-21.
- **1st in ECoR, contactless thermal screening and ticket checking system installed at SBP:**
'Automated Ticket Checking & Managing Access (ATMA)' system installed at SBP.
- **Road Traffic of Iron & Steel shifted to Rail:**
Wired rods of M/s Shyam Metallics, Rengali moving by Road to Nagpur area tapped through Piecemeal loading. 10 rakes loaded. Freight earnings of Rs.2.28 crores generated.
- **Mini rake loading of Maize, Rice and cement:**
210 mini rakes loaded. Freight earnings of Rs.26.13 crores generated in FY 2020-21. LFY- Nil.
- **New traffic of Fly Ash loading commenced over the Division:**
43 rakes loaded. Freight earnings of Rs.9.79 crores generated in FY 2020-21. LFY- Nil.
- **Volatile maize traffic captured through the locations of JNRD and KSNG:**
47 rakes loaded. Freight earnings of Rs.6.52 crores generated.
- **1st cotton rake to Bangladesh Railway loaded from Junagarh Road:**
Freight earnings of Rs.22.8 lakhs generated.
- **1st rake of de-oiled cake to Bangladesh Rly loaded from SBPY:**
Freight earnings of Rs.30.10 lakhs generated.
- **SBP station gets Automated Teller Machine (ATM) for the 1st time:**
Contract done with Union Bank of India for a period of 05 years.
- **Shramik Specials during COVID-19:**
Around 1 lakh migrants received in 73 no's. of Shramik Specials. 1068 no's of migrants despatched to Uttar Pradesh through one Shramik Special Train from Sambalpur for Kanpur Central.

TARGET AND ACHIEVEMENTS OF COMMERCIAL DEPARTMENT

ITEM	TARGET (UP TO March'2021)	ACHIEVE MENT (UPTO March'20)	ACHIEVEM ENT (UPTO March'2021)	VAR (%)	
				TARGET	LAST YEAR
A) PASSENGER TRAFFIC:					
NO. OF PASSENGER (IN MILLIONS)	1.66	11.99	1.35	-18.67	-88.74
EARNINGS (IN CRORES)	53.97	158.04	37.77	-30.02	-76.10
WEIGHT (IN MILLION TONNES)	14.00	11.46	12.22	-12.71	6.63
EARNINGS (IN CRORES)	1323.23	1173.17	1140.70	-13.79	-2.76
C) TICKET CHECKING:					
A+B CASES (IN THOUSANDS)	--	83.03	1.29	--	-98.45
EARNINGS (IN LAKHS)	--	370.63	6.11	--	-98.35
C CASES (IN THOUSANDS)	--	4.16	0.08	--	-98.08
EARNINGS (IN LAKHS)	--	3.13	0.09	--	-97.12
D) COMMERCIAL PUBLICITY /NFR EARNINGS (IN LAKHS)	50.00	110.77	72.04	44.08	-34.96
E) PARCEL EARNINGS (IN LAKHS)	--	143.00	43.00	--	-69.93

