

EAST COAST RAILWAY

Office of the  
Chief Commercial Manager  
Rail Vihar, Bhubaneswar.

SL.No. 72(G)/04

CIRCULAR LETTER NO. No. Comm/Premier Customer/04

Dt. 2.7.2004.

To

All Station Managers/ Goods Supervisors/Siding Clerks/Weigh bridge Clerks/ Clerk in charges/ Out agencies/Chief Parcel Supervisors.

Copy for information and necessary action to the :

COM: E.Co.Rly, S.E.Rly, SEC Rly/ N.Rly/ NF Rly/ E. Rly/S.Rly/SC Rly/ W.Rly/ N.E.Rly/ C.Rly/ SW Rly/ NCRly/ NW Rly/ W.C.Rly/ E.C.Rly

CCM : E.Co.Rly, S.E.Rly, SEC Rly/ N.Rly/ NF Rly/ E. Rly/S.Rly/SC Rly/ W.Rly/ N.E.Rly/ C.Rly/ SW Rly/ NCRly/ NW Rly/ W.C.Rly/ E.C.Rly

DRM : E.Co.Rly/KUR/WAT/SBP, Sr.DOM- E.Co.Rly/KUR/WAT/SBP.

Sr.DCM : E.Co.Rly/KUR/WAT/SBP, CCO, Dy.CCM(Claims)/E.Co.Rly & S.E.Rly/14 Strand Rd. 11<sup>th</sup> Floor, Kolkata-1. CME : E.Co.Rly, S.E.Rly, SEC Rly/ N.Rly/ NF Rly/ E. Rly/S.Rly/SC Rly/

W.Rly/ N.E.Rly/ C.Rly/ SW Rly/ NCRly/ NW Rly/ W.C.Rly/ E.C.Rly. FA & CAO : E.Co.Rly,

CAO(TA), SAO(TA-I), AAO(C&G)/E.Co.Rly/CSPur, ACM(REFUND), E.Co.Rly/BBS, DOCK Manager, CPT Railway/Kolkata, Traffic Manager, CPT Rly, Kolkata, VSKP Port/VSKP, Paradeep Port/ Paradeep, Haldia Port/Haldia

COM/Konkan Rly, CONCOR, IISCO House, 50 Jawaharlal Nehru Road, Kolkata.

Executive Director, CRIS, Chanakyapuri, N.Delhi - 110021.

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**Sub: List of Premier Customers for the year 2003-04**

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As per Railway Board's Circular No. 97/TCM&S/26/1/VOL.II dated 9.6.2000 Board has desired to categorise the Railways Premier Customers as Platinum (Rs. 100 Crores per annum & above), Gold (Rs. 50 Crores per annum & above) and Silver (Rs. 25 Crores per annum and above) Card Holders on the basis of originating annual traffic earnings from originating traffic with a view to give focused attention to their problems to improve rail co-efficient.

As per the earnings the name of Premier Customers is hereby classified as under:

A) Platinum Card Holder

Sl. No.	Name of the Party	Name of the Station	Earning (Rs in Crores)
1.	M/s. NMDC	NMDC/BCHL	338.25
2.	M/s. NMDC	NMDC/KRDL	338.74
3.	M/s. VSPS	VSPS/VSKP	208.35
4.	M/s. HPCV	HPCV/VZP	103.11
5.	M/s. MCL	MCL/TLHR	978.76

**B) Gold Card Holder**

Sl. No.	Name of the Party	Name of Station	Earning (Rs in Crores)
1.	M/s. NALCO	NALCO/Damonjodi	56.35
2.	M/s. PPL	PPL/PRDP	61.20

**C) Silver Card Holder**

Sl. No.	Name of the Party	Name of Station	Earning (Rs in Crores)
1.	M/s. CFVS	CFVS/ZP	40.20
2.	M/s. Oswal Ltd.	Oswal/DNM	28.32

SL NO 72(G)/04

2 page

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Compiled  
by K

*Handwritten Signature*  
for Chief Commercial Manager.