

EAST COAST RAILWAY

Office of the
Principal Chief Commercial Manager
1st Floor, Rail Sadan
C.S.Pur, Bhubaneswar-17

Commercial Circular No.321(G)/2020

Dated:27.11.2020

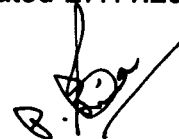
Sub: Policy Guidelines for Concession in Freight Charges for Long Lead Traffic in Clinker.

A copy of Railway Board's letter No.TCR/1078/2020/07/3316692 dated 27.11.2020 (Rates Circular No.31 of 2020) regarding "Policy Guidelines for Concession in Freight Charges for Long Lead Traffic in Clinker" is enclosed herewith for information and necessary action.

All concerned to note and act accordingly.

Authority: Railway Board's letter No. TCR/1078/2020/07/3316692 dated 27.11.2020 (Rates Circular No.31 of 2020).

Encl: As above (02 pages).



(P.P.Sinha)

Asst. Commercial Manager(FS)
For Pr. Chief Commercial Manager

No. PCCM/330/Classification/LLT/Pt.VII

Dated:27.11.2020

All Station Managers/ Goods Supervisors/Commercial Supervisors /Siding Clerks / Booking Clerk in Charges / Weigh Bridge Clerks / Clerk in Charges / City Booking Agencies / Out Agencies.

Copy for information and necessary action to the:-

PCOM: ECoR/SER/SECR/NR/NFR/EIR/SR/SCR/WR/NER/CR/SWR/NCR/NWR/WCR/ECR/KRly, **SDGM/ECoR/BBS, Chairman/RCT/BBS, Dy.CVO(T)/ECoR/BBS, Dy.COM(FOIS)/ECoR/BBS, PO/RCT/BBS, CAO(FOIS)/NDLS, Audit officer/BBS. Rates Section /CCM/ECoR/BBS -10 sets** **DRM:** KUR,WAT,SBP/ECoR, **Sr.DOM-** KUR,WAT,SBP/ECoR, **CAO(FOIS), CRIS/NDLS, Sr.DCM:** KUR,WAT/SPB/ECoR. **Dy.CCM(Claims)/E.Co.Rly,** **PFA:** E.Co.Rly, **FA & CAO(T)/ECoR/EBS Traffic Manager:** VZP, Paradeep Port Trust / Paradeep.



(P.P.Sinha)

Asst. Commercial Manager(FS)
For Pr. Chief Commercial Manager

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**भारत सरकार (GOVERNMENT OF INDIA)
रेल मंत्रालय (MINISTRY OF RAILWAYS)
रेलवे बोर्ड (RAILWAY BOARD)**

No. TCR/1078/2020/07/3316652

New Delhi, dated: 27.11.2020

The General Manager
All Zonal Railways

Sub: Policy Guidelines for Concession in Freight Charges for Long Lead Traffic in Clinker.

1. Distance based graded concession for transportation of Clinker for lead of 1000 Km or more is approved by competent authority as per the following guidelines:
2. The concession will be given customer-wise. Each customer (freight paying customer) is required to cross the prescribed Benchmark NTKM to avail this concession.
 - 3.1 The benchmark NTKM for the traffic moved during October 2020 to March 2021 shall be NTKM achieved by a customer for clinker traffic of lead more than 1000 km during October 2019 to March 2020. The customer will be eligible for concession of 20% on NTR after crossing the benchmark.
 - 3.2 The benchmark NTKM for the traffic moved between April 2021 to March 2022 shall be the NTKM achieved by a customer for clinker traffic of lead more than 1000 km during April 2020 to March 2021. The customer will be eligible for concession of 25% on NTR after crossing the benchmark.
 - 3.3 In respect of new customers, the benchmark NTKM shall be 2.815 million NTKM for the traffic moved during six monthly period, October 2020 to March 2021 and proportionately doubled for full year period i.e. for traffic moved during April 2021 to March 2022. The concession as mentioned in the para 3.1 and 3.2 above will be granted to new customer also after crossing the prescribed benchmark NTKM.
4. The concession shall be admissible on Normal Tariff Rate (NTR) from the next RR when the benchmark NTKMs is achieved.
5. CRIS will carry out software modification for system implementation for customer code and originating/ destination terminal shall be captured in TMS for working out benchmark NTKM customer-wise.
6. The actual freight charged shall be considered for arriving at Actual Gross Freight Revenue (AGFR) with respect to Long Term Tariff (LTTC) Policy.
7. Traffic that avails discount under liberalized TEFD shall not qualify for this concession.
8. No other concession under freight incentive schemes shall be applicable concurrently, other than concession applicable to traffic to and from North-East region.
9. The concession under this policy shall be applicable for both train load and wagon load.

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10. Diversion and rebooking will not be permitted.
11. Floor limit: NTR after applying concession shall not be less than the NTR for distance of 1000 km.
12. Zonal Railways will interact with industries on a continuous basis to attract more volumes, which will be monitored by Railway Board on periodic basis.
13. These instructions will come into force from 07.12.2020.
14. This issues in consultation with Traffic Transportation Directorate and with the concurrence of Finance Directorate of the Ministry of Railways.

Sanjay K Jha
27.11.2020
(Sanjay Kumar Jha)
Dy. Director / Rates-III
Railway Board

No. TCR/1078/2020/07/3316692

New Delhi, dated: 27.11.2020

Copy to:

PFAs, All Zonal Railways.
Dy.C&AG (Rlys), Rail Bhavan, New Delhi.

N Singh
27.11.2020
for Member (Finance), Railway Board

No. TCR/1078/2020/07/3316692

New Delhi, dated: 27.11.2020

Copy to:

PCCM, PCOM, All Zonal Railways
MD/KRCL
MD/CRIS, CAO/FOIS, GM (FOK)/CRIS
Director/NAIR, Director/IRITM

Sanjay K Jha
27.11.2020
(Sanjay Kumar Jha)
Dy. Director/Rates-III
Railway Board

Copy for information:

PSO to CRB, M(O&BD), M(Fin), Railway Board AM(C),
AM(T), AM(R), PED(TT/M), PED(A/C), PED(Vig.), EDFM,
ED(CC), ED(PG), EDTT(S), EDTT(?), ED(Coal), EDFC,
EDVT, OSD/MR, Railway Board.

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