



EAST COAST RAILWAY

Office of the
Chief Commercial Manager
1st Floor, North Block
Rail Sadan
Chandrasekharpur
Bhubaneswar – 751017

Commercial Circular No. 261(GC)/Parcel/2020

Date: 08.10.2020

Sub: Rationalization of Freight Rates for Parcel Traffic.

**Ref: Railway Board's letter No.TC-II/2046/2020/Parcel Policy. dtd.05.10.2020
(Freight Marketing Circular No.19 of 2020.)**

Please find enclosed herewith a copy of Railway Board's letter under reference regarding "**Rationalization of Freight Rates for Parcel Traffic**". Which is self explanatory for information and necessary action at your end.

All concerned to please note and act accordingly.

Authority: Railway Board's letter No. TC-II/2046/2020/Parcel Policy. dtd.05.10.2020

Encl: As above (02 Pages)

(H.L. Luwang)

Dy. Chief Commercial Manager (FS)

No. CCM/432/Parcel & Luggage/19

Date: 08.10.2020

All Station Managers/ Goods and Parcel Supervisors/Commercial Supervisors /Siding Clerks / Booking Clerk in Charges / Weigh Bridge Clerks / Clerk in Charges / City Booking Agencies / Out Agencies.

Copy for information and necessary action to the:-

PCOM: ECoR/SER/SECR/NR/NFR/ER/SR/SCR/WR/NER/CR/SWR/NCR/NWR/WCR/ECR/KRly
SDGM: ECoR/BBS, **Chairman:** RCT/BBS, **Dy.CVO:** ECoR/BBS, **Dy.COM(FOIS):** ECoR/BBS,
PO/RCT: BBS, **CAO(FOIS):** NDLS, **Audit officer:** BBS. Rates Section /CCM/ECoR/BBS –10 sets
DRM: KUR,WAT,SBP/ECoR, **Sr.DOM:** KUR,WAT,SBP/ECoR, **Sr.DFM:** KUR,WAT,SBP/ECoR
CAO(FOIS), CRIS/NDLS, **Sr.DCM:** KUR,WAT/SPB/ECoR. **Dy.CCM(Claims):** E.Co.Rly./BBS
FA & CAO: E.Co.Rly/BBS, **FA&CAO(T):** ECoR/BBS. **Traffic Manager:** VZP, Paradeep Port Trust
/ Paradeep.

(H.L. Luwang)

Dy. Chief Commercial Manager (FS)

FREIGHT MARKETING
CIRCULAR NO. 19 OF 2020

भारत सरकार GOVERNMENT OF INDIA
रेल मंत्रालय MINISTRY OF RAILWAYS
(रेलवे बोर्ड RAILWAY BOARD)

No. TC-II/2046/2020/Parcel Policy

New Delhi, dated 05.10.2020

**The Principal Chief Commercial Managers,
All Zonal Railways.**

Sub: Rationalization of freight rates for Parcel traffic.

REF: Suggestions from Zonal Railways for rationalization of Parcel rates.

Several proposals have been received from Zonal Railways for rationalization of Parcel rates due to various reasons, such as increased competition with alternative modes of transport, empty running of Parcel Vans and Parcel Special trains in return direction, demands from new categories of traffic, to facilitate increase in Parcel earnings, etc.

2. In view of above, the matter has been examined and it has been decided to delegate the powers to Principal Chief Commercial Manager of the Zonal Railway to introduce a discount of up to 30% (thirty percent) under certain conditions. These powers shall be exercised in consultation with the Principal Financial Advisor of the Railway.

3. The conditions under which the aforementioned discount scheme can be granted shall be as under:-

(i). For piece-meal Parcel Vans and indented Parcel trains:

For piece-meal Parcel Vans and indented Parcel trains, a discount of up to a maximum of 30% (thirty percent), on the applicable scale of charging as per rules, may be granted - provided the utilization of Parcel Vans (either arriving as piece-meal Parcel Vans or part of indented Parcel trains), returning to other Railways after unloading on the Zonal Railway, has been below 40% during the previous three (03) months.

(ii). For space in SLRs/Brake-vans of passenger-carrying trains:

For SLRs/Brake-vans of passenger-carrying trains, a *train-specific* discount of up to a maximum of 30% (thirty percent), on the applicable scale of charging as per rules, may be granted subject to the following conditions:

- a) The utilization of SLRs/Brake-vans of such trains has been below 40% during the previous three (03) months, and
- b) No demand for leasing has been received during the last three years, and there is no demand for advance booking.

This discount may be granted for all intra/inter-Railway train.

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No discount shall be granted on Luggage Rates for luggage bookings.

4. The discount shall initially be applicable till 31.03.2021, and thereafter shall be reviewed every six months by the Zonal Railway. Depending on the utilization of Parcel space during the previous six months, the Principal Chief Commercial Manager of the Railway, in consultation with Associate Finance, may decide to extend the discount for further six months; or to reduce the discount in a graded manner; or to remove the discount completely.

5. 'Categorisation of trains' for charging of parcel and luggage shall continue to be effective from 1st June of the year, as per the existing provisions based on the utilisation of SLRs/Brake vans.

This issues with the concurrence of the Finance Directorate of Railway Board.

Necessary instructions may be issued to all concerned accordingly.


(Mudit Chandra)
Director Freight Marketing
Railway Board

No. **TC-II/2046/2020/Parcel Policy**

New Delhi, dated 05.10.2020

Copy to:-

1. Dy. Comptroller & Auditor General of India (Railways),
Room No.224,Rail Bhavan, New Delhi.
2. PFAs, All Zonal Railways
3. Principal Directors of Audit, All zonal Railways

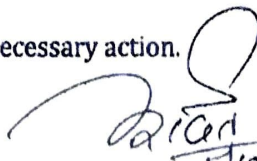

for Member (Finance), Railways

No. **TC-II/2046/2020/Parcel Policy**

New Delhi, dated 05.10.2020

Copy forwarded for information please:

1. CRB, M(O&BD), M(F), Secretary, Railway Board.
2. AM/Revenue, PED/Coaching, ED/C&IS, ED/Vig/T, EDTC/Rates, EDIP, Railway Board.
3. MD/CRIS, Chankyapuri, New Delhi for information and necessary action.


(Mudit Chandra)
Director Freight Marketing
Railway Board