

Commercial Circular No. 178(G)/2019

Sub: Station to Station (STS) policy

- Ref: 1. Board's Rates circular No.26 of 2016 (this office Commercial circular No.133(G)/2016 dt 30.09.2016)  
2. Board's letter No. TCR/1618/2016/02 dt 23.8.2019

In terms of Board's letter No. TCR/1618/2016/02 dt 23.08.2019, it was clarified that yearly benchmark NTKM shall have to be crossed for granting STS concession. Therefore, all STS agreements to be signed on the basis of yearly benchmark NTKM. Also the provision of monthly, quarterly and half yearly Benchmark NTKMs provided in Rates Circular no. 26 of 2016 have been withdrawn.

The calculation of station NTKM as per para 3.0 of Rates circular No.26 of 2016 have been reconsidered. The Competent Authority have now decided to revise Para 3.0, 3.1 & 3.2 of the Rates circular No.26 of 2016 as under :

**3.0 Principals for reducing Freight Rates**

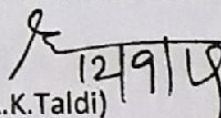
3.1 Concession under the STS shall be granted only, on the incremental traffic over and above the benchmark NTKM subject to other provisions mentioned in these guidelines. Benchmark NTKM is defined as average NTKMs of corresponding periods of previous 24 months.

For example : the benchmark NTKM for any forthcoming 12 months period shall be the average of NTKM of the corresponding 12 months period of previous 2 years i.e Benchmark NTKM for November'19 to October'20 shall be the average of NTKM of November'18 to October'19 and November'17 to October'18.

3.2 The agreement for STS concession to be provided on yearly (12 months period) and shall become effective from the first day of any coming month mutually agreed between Railway and customer.

All other details of the above referred Rates circular/letter shall remain the same. These instructions shall come into force w.e.f 12.09.2019 and shall remain valid till further advice. This issues with the concurrence of the Finance directorate of the Ministry of Railways.

Authority: Rly Bd's corrigendum No.1 to Rates circular No.26 of 2016 ( letter No. TCR/1618/2016/02 STS dt 11.09.19

  
(A.K.Taldi)

Dy Chief Commercial Manager (C&R)

No. CCM/481/FIS/Pt-III

All station Managers/Goods Supervisors/Commercial Supervisors/Siding Clerks/Booking Clerk in Charges/Weigh Bridge Clerks/Clerk in Charges.

**Copy for information and necessary action to the :-**

COM/ECOR,SDGM/ECOR, Chairman/RCT/BBS, DyCVO/ECOR, DyCOM(FOIS) /ECOR, PO/RCT/BBS, Audit Officer/BBS, Rates Section/CCM/ECOR/BBS-10 sets, DRM : KUR,WAT,SBP/ECOR, Sr DOM : KUR,WAT,SBP/ECOR, Sr DCM : KUR,WAT,SBP/ECOR, Dy CCO/ECOR, FA& CAO/ECOR/BBS, FA&CAO(T)/ECOR, Traffic Manager: Visakhapatnam port Trust, Paradeep Port/Paradeep

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भारत सरकार (GOVERNMENT OF INDIA)  
रेल मंत्रालय (MINISTRY OF RAILWAYS)  
रेलवे बोर्ड (RAILWAY BOARD)

No. TCR/1618/2016/02 STS

New Delhi, Dated, 23.08.2019

Principal Chief Commercial Manager,  
All Indian Railways.

**Sub:** Guidelines for Station to Station (STS) Rates. (Rates Circular No. 26 of 2016).

**Ref:** PCOM/South Central Railway's D.O. NO.T.68/Stn-to-Stn/Policy dated 09.05.2019.

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Railway Board vide Rates Circular No.26 of 2016 dated 20.09.2016 had issued guidelines for implementation of Station to Station rates. The Circular provides for having STS agreements based on Monthly, Quarterly, Half Yearly and Yearly Benchmarks NTKMs. One of the Zonal Railways had raised a query whether it is essential that yearly benchmark NTKMs have to be crossed for granting STS concession even in cases where the STS agreements have been signed on the basis of Monthly, Quarterly, and Half Yearly Benchmarks NTKMs.

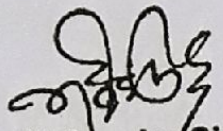
The matter has been examined. It is clarified that yearly Benchmark NTKMs shall have to be crossed for granting STS concession.

Therefore, all future STS agreements shall be signed on the basis of Yearly Benchmark NTKMs only.

The provision of Monthly, Quarterly, and Half Yearly Benchmarks NTKMs provided in the Circular stands withdrawn with immediate effect. As far as existing agreements are concerned, Zonal Railways may review them and take necessary action as deemed fit.

This issues with the concurrence of Finance Directorate of Ministry of Railways.

This also disposes off South Central Railways above referred letter.

  
(Mahendar Singh)  
Deputy Director, Traffic Commercial (Rates)  
Railway Board

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