

EAST COAST RAILWAY

Office of the
Chief Commercial Manager
Bhubaneswar

Commercial Circular No.141(G)/2017

Date.08.09.2017

Sub: Long Term Tariff Contract (LTTC) with Key Customers using pre-determined price escalation principle.

Ref: Railway Board's Rates Circular No.14 of 2017 dtd.30.03.2017
{CCM/ECOR's Commercial Circular No.51(G)/2017 dtd.31.03.2017}

Railway Board vide letter No. TCR/1078/2016/14/LTTC/2 dtd.30.08.2017 have issued clarification on the LTTC policy which is reiterated below:

" If a customer having multiple terminals spread over multiple zonal Railways, wants to enter into one agreement under LTTC with one zone, in this case he will be eligible to participate in LTTC scheme only if he / she is already loading or giving traffic of atleast one million tonnes per annum (outward or both outward & inward as the case may be as per the agreed terms) in the previous year from all its terminals spread over those multiple Zonal Railways. The eligibility criteria as per Para 5.1 of RC/14 of 2017 (under reference) stands good. The provisions of Para 6.2.2, 6.2.4 and 6.4 of RC/14 of 2017 shall apply.

Zonal Railways may ensure and satisfy themselves that all the terminals proposed to be brought under the ambit of an agreement belong to one customer only: i.e, a single legal entity."

All concerned to note and act accordingly.

Authority: Railway Board's letter No.TCR/1078/2016/14/LTTC/2 dtd.30.08.2017


(H.L.Luwang)
Dy. Chief Commercial Manager(FS)

No.CCM/Policy-LTTC/375/Pt-I

Dt.08.09.2017

All Station Managers/ Goods Supervisors/Commercial Supervisors /Siding Clerks / Booking Clerk in Charges / Weigh Bridge Clerks / Clerk in Charges .

Copy for information and necessary action to the:-

COM: ECoR, **SDGM**/ECoR/BBS, **Chairman**/RCT/BBS, **Dy.CVO**/ECoR/BBS, **Dy.COM(FOIS)**/ECoR/BBS **PO/RCT**/BBS, **Audit officer**/BBS. Rates Section /CCM/ECoR/BBS -10 sets **DRM:** KUR,WAT,SBP/ECoR, **Sr.DOM**- WAT,SBP,KUR/ECoR , **Sr.DCM:** KUR,WAT/SBP/ECoR, **Dy.CCO**/ECoR, **FA & CAO**/BBS:E.Co.Rly, **FA&CAO(T)**/ECoR, **Traffic Manager:** Visakhapatnam PortTrust, **Paradeep Port/Paradeep.**

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