

EAST COAST RAILWAY

Office of the
Chief Commercial Manager
Bhubaneswar

Commercial Circular No.111(G)/2017

Date.14.07.2017

Sub: Commercial notification of 43 BFNS wagons with 22.9 ton axle load (3rd of 03 rakes) and 01 Brake Van procured by M/s TM International Logistics Ltd under Special Freight Train Operator (SFTO) Scheme.

Ref: Railway Board's letter No. 2016/TC(FM)/4/4 dtd.20.07.2016.

- 1) On the authority of Railway Board's letter under reference, CCM(FM)/SER has executed SFTO agreement with M/s TM International Logistics Ltd on 22.09.2016 for movement of Steel Products in 3 rakes of BFNS wagons (including 4% spares) (with 22.9 ton axle load) and 3 Brake Vans. Out of the approved 3 BFNS rakes and 3 Brake Vans, CCM/SER vide commercial notification SI No.62(G)/2017 dtd.17.04.2017 (Copy enclosed) and SI No.98(G)/2017 dtd.09.06.2017 (Copy enclosed) have notified 02 BFNS rakes (86 wagons) and 2 Brake Vans of M/s TM International Logistics Ltd under SFTO.
- 2) In this series, M/s TM International Logistics Ltd have inducted their 3rd rake (43 wagons) and 1 Brake Vans under SFTO. List of 43 BFNS wagons with 22.9 ton axle load and 01 Brake Van procured by M/s TM International Logistics Ltd by way of lease from M/s GATX India Ltd is given at Annexure-1.

Details of the movement are:

Loading Station	Unloading Station	Route	Commodity	Freight Rebate (In %) on Freight Rate prevailing at the time of booking
i) TWS (Tisco Works Site) / CKP Div./SER	TISR (Private siding of M/s Tata Iron and Steel Co. Ltd)/MAS Div. of SR.	DVM-KGP-BHC-DVD	Steel Products requiring specially designed wagons	12%
ii) TSLJ (Private Siding of M/s Tata Steel Limited)/ KUR Div./ECoR		Via Rationalized route		

- 3) The freight concession will be granted only on the wagons specified at Annexure-1. The date of commencement of the concession will be from the date of this notification i.e, 14.07.2017 and the period of concession shall remain valid for 20 years i.e. upto 13.07.2037.
- 4) Various details of this traffic like number of trips, total freight, rebate, lead in empty and loaded direction etc. should be maintained at the respective loading and unloading points and furnished to divisional head quarters duly signed by CGS or SM of the respective stations. The said monthly statement should be furnished by Sr.DCM of respective divisions to CCM/ECoR/BBS for appraisal.
- 5) The standard rake size, PCC & designed tare weight of BFNS wagons will be as per notification issued by Railway Board from time to time.
- 6) Consignor & Consignee for the traffic booked from TWS & TSLJ will be M/s TM International Logistics Ltd. No third party cargo (other than the cargo of siding owner) is permitted.
- 7) Sr.DCM/CKP, KUR & MAS are advised to ensure the availability of the copy of the agreement and this circular at loading/unloading points. The sectional CMI may guide supervisors / staff concerned at the loading/unloading points regarding correct charging of the said BFNS rake as per the provision of this circular and SFTO agreement.

SL NO' 111 (G) 17
08 page (1)

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P/02

- 8) CGS / In-charge of TWS, TSLJ & TISR are advised to ensure correct charging as per the provision of this circular, CCM(FM)/SER's notification SI No.62(G)/2017 dtd.17.04.2017 and SI No.98(G)/2017 dtd.09.06.2017. and SFTO Agreement dtd.22.09.2016 executed between South Eastern Railway & M/s TM International Logistics Ltd
- 9) All the three BFNS rakes of M/s TM International Logistics Ltd will be governed by SFTO policy issued by Railway Board from time to time.

All concerned to note and act accordingly.

Authority: Railway Board's letter No. 2016/TC(FM)/4/4 dtd.20.07.2016.

Encl: CCM(FM)/SER's Commercial notification bearing SI No.62(G)/2017 dt17.04.17 & SI No.. 98(G)/2017 dtd.09.06.2017


(H.L. Luwang)

Dy. Chief Commercial Manager(FS)

No. CCM/SFTO/375/TMILL/Pt-I

Dt. 14.07.2017

All Station Managers/ Goods Supervisors/Commercial Supervisors /Siding Clerks / Booking Clerk in Charges / Weigh Bridge Clerks / Clerk in Charges .

Copy for information and necessary action to the:-

COM: ECoR, SER, & SR, CCM: SER, & SR. CFTM: SER, & SR, CME/ECOR, SER, & SR SDGM/ECOR/BBS, Chairman/RCT/BBS, Dy.CVO/ECOR/BBS, Dy.COM (FOIS)/ECOR/BBS PO/RCT/BBS, Audit officer/BBS. Rates Section /CCM/ECOR/BBS- 10 sets DRM: KUR,WAT,SBP/ECOR, Sr.DOM- WAT,SBP,KUR/ECOR, Sr.DCM: KUR,WAT/SBP/ECOR. Dy.CCO/ECOR, FA & CAO/BBS: E.Co.Rly, FA&CAO(T)/ECOR, Traffic Manager: Visakhapatnam PortTrust, Paradeep Port/ Paradeep.

SL No. 111 (3) 17
08 page (2)


(H.L. Luwang)

Dy. Chief Commercial Manager(FS)

Annexure-1 to CCM/ECOR's Commercial Circular No. 111(G)/2017 dtd.14.07.2017.

Wagon Numbers of 43 BFNS Wagons and 01 Brake Van of M/s TM International Logistics Ltd under SFTO

Sl. No.	Wagon No.	Wagon CC	Wagon Tare	Sl. No.	Wagon No.	Wagon CC	Wagon Tare
01	57401711363	64.88	26.72	23	57401711585	64.89	26.71
02	57401711370	64.89	26.71	24	57401711592	64.88	26.72
03	57401711387	64.88	26.72	25	57401711608	64.87	26.73
04	57401711394	64.89	26.71	26	57401711615	64.89	26.71
05	57401711400	64.87	26.73	27	57401711622	64.88	26.72
06	57401711417	64.88	26.72	28	57401711639	64.89	26.71
07	57401711424	64.87	26.73	39	57401711646	64.87	26.73
08	57401711431	64.88	26.72	30	57401711653	64.89	26.71
09	57401711448	64.88	26.72	31	57401711660	64.89	26.71
10	57401711455	64.89	26.71	32	57401711677	64.87	26.73
11	57401711462	64.89	26.71	33	57401711684	64.89	26.71
12	57401711479	64.87	26.73	34	57401711691	64.88	26.72
13	57401711486	64.87	26.73	35	57401711707	64.88	26.72
14	57401711493	64.89	26.71	36	57401711714	64.87	26.73
15	57401711509	64.88	26.72	37	57401711721	64.88	26.72
16	57401711516	64.89	26.71	38	57401711738	64.89	26.71
17	57401711523	64.87	26.73	39	57401711745	64.87	26.71
18	57401711530	64.88	26.72	40	57401711752	64.88	26.72
19	57401711547	64.88	26.72	41	57401711769	64.89	26.71
20	57401711554	64.89	26.71	42	57401711776	64.87	26.73
21	57401711561	64.88	26.72	43	57401711783	64.87	26.73
22	57401711578	64.89	26.71	44	86401710038	BVZI	23.07

SL NO. 111 (G) 17
08 page (3)


(H.L. Luwang)
Dy. Chief Commercial Manager(FS)

SL NO: 98 (G)/2017

CCM's Office,
14, Strand Road (8th floor)
Kolkata-1

No. C.375/Mktg/SFTO/Policy

Dated: 09/06/2017

To
All Station Managers/Goods Supervisors,
Siding Clerks/Weighbridge Clerks/Clerk-in-Charges of S.E.Railway,
Copy for information and necessary action to the :
GM/AGM/SDGM/CE/CEE CME/CSTE/COS-S.E.Railway, GRC, Kolkata-43.
COM/CFIM/CFPM/CFIM/CPRO/CVO -do-
Dy.CVO(T)/Dy.CAO(TA)/SAO(TA-II)/AAO(C&G) -do-
Principal Director of Audit/Sr.Statistical Officer -do-
FA&CAO/FA&CAO(Agreemental Sec)/FA&CAO(TA) -do-
Dy.COM(FOIS)/Dy.COM(Plg.)/Dy.COM(I&S) -do-
Principal(ZRTD), SINI
Comml.Control/Central Control/SERly., -do-
CCM(Catg.&PS)/CCM(FM) / S.E.Railway, 14, Strand Rd. Kolkata-1.
Dy.CCM(PS), Dy.CCM(Spl.), Dy.CCM(Claims)/ -do-
SCM(CP)-SERly., -do-
DRM/Sr.DCM/Sr.DOM/Sr.DMF-S.E.Railway, ADRA, KGP, CKP, RNC ;
CCV/CR/Ch.OSs-RCC/RCD/RG/RQ/Policy/Coaching/Outstanding Sec.,
S.E.Railway, 14, Strand Rd., Kol-1.
ARM-SERailway, SHM/BKSC/RNC/TATA/BNDM.
Docks Manager/Traffic Manager-CPT Rly., Kolkata/Haldia Port-Haldia.
CCM, E.Railway, Kolkata/C.Rly., CSIM/N.Rly., NDLS/W.Rly., CCG,
Mumbai/S.E.C.Rly., BSP/N.E.Railway, GKP/N.E.Rly., Maligaon, GHY/S.Rly.,
Chennai/S.C.Railway, SC/E.Co.Rly., BBS/S.W.Rly., Hubli/E.C.Rly., Hajipur/W.C.Rly.,
JBP/N.W.Rly., Jaipur/N.C.Rly., Allahabad
COM, Konkan Railway, Belapur Bhawan, New Mumbai
Executive Director, CRIS, Chanakyapuri, New Delhi-110021.
RHS/SERly., 14, Strand Rd.(8th floor), Kolkata-1
CONCOR, Metro Rail Bhawan(10th floor), 33/1, J.N., Road, Kolkata-71
EDTC(R)/ED(FM), Railway Board, New Delhi.

Sub : Commercial notification for 2nd rake of BFNS wagons
with 22.9 ton axle load along with 01 BVZI wagon
under Special Freight Train Operator (SFTO) Scheme
for transportation of Steel Products in favour of
M/s. TM International Logistics Ltd.

Ref: i) Railway Board's vide letter No. 2016/TC (FM)/414
dated 20.07.2016 for approval of 3 rakes of BFNS
wagons with 22.9 ton axle load in favour of
M/s. TM International Logistics Ltd.

ii) M/s. TM International Logistics Ltd. letter
No. TMILL/SER/SFTO/2017/08 dated 05.06.2017.

iii) Freight Marketing Master Circular/SFTO/2014/0
vide Railway Board's letter No. 2014/TC(FM)/4/23
dated 22.12.2014.

SL NO: 98 (G)/2017
500/MKTG/3 Pages

SL NO: 111 (B) 17
08 page-(4)

The approval of 3(Three) rakes of BFNS wagons with 22.9 ton axle load (including 4% spares) Plus Three Brake Vans as per approved RDSO design and wagon layout under category-3 of Special Freight Train Operator (SFTO) Scheme for procurement by M/s. TM International Logistics Ltd. was communicated by Railway Board vide letter No. 2016/TC(FM)/4/4 dated 20.07.2016.

The requisite information as per para No. 6.9 of SFTO Policy issued vide Freight Marketing Master Circular/SFTO/2014/0 under Railway Board's letter No. 2014/TC(FM)/4/23 dated 22.12.2014 is given below:-

i	Name of SFTO	M/s. TM International Logistics Limited	
ii	Rebate	12% (Twelve Percent) for 20(Twenty) Years from date of Commercial Operation of trains by SFTO on the freight rate Prevailing at the time of booking.	
iii	Category	3(Three)-Steel Products requiring Specially designed wagons.	
iv	Commodity	Steel Product	
v	Number and type of rakes	3(Three) rakes of BFNS wagons with 22.9 ton axle load (including 4% Spares) Plus three Brake Van.	
vi	Handling Points	Loading Terminals	Unloading Terminals
		(i) TWS (TISCO Works Site/CKP Division/SER (ii) TSLJ (Private siding of M/s. Tata Steel Division/ E.Co.R.	TISR (Private siding of M/s. Tata Iron and Steel Co. Ltd.)/MAS Division/SR.

The standard rake size of this rake will be as per corrigendum No.9 to Rates Master Circular/PCC/2015/0 vide Railway Board's letter No. TCR/1394/2017/02 dated 19/04.2017 is given below:-

Type of wagons	Standard Rake Size	Minimum Number of wagons to be loaded
BFNS	42	41

SLNO: 98 (G)/2017
500 / MKTG / 3 Pages

SL NO. 111 (G) 17
08 Page (5)

Further 2nd rake consisting of 43 DFNS wagons alongwith one Brake Van has been received over this Railway.

The list of said wagons procured by M/s. TM International Logistics Ltd.(SFTO) by way of lease from M/s. GATX India Private Ltd. (Lessor) is given below:-

SI No.	AWAGON NO.	WAGON CC	WAGON TARAE	SI No.	AWAGON NO.	WAGON CC	WAGON TARAE
1	57401710915	64.53	27.07	24	57401711141	64.49	27.11
2	57401710922	64.01	27.09	25	57401711158	64.57	27.03
3	57401710939	64.49	27.11	26	57401711165	64.49	27.11
4	57401710946	64.48	27.12	27	57401711172	64.55	27.05
5	57401710953	64.54	27.06	28	57401711189	64.45	27.15
6	57401710960	64.47	27.13	29	57401711196	64.47	27.13
7	57401710977	64.56	27.04	30	57401711202	64.51	27.09
8	57401710984	64.5	27.10	31	57401711219	64.44	27.16
9	57401710991	64.56	27.04	32	57401711226	64.53	27.07
10	57401711004	64.46	27.14	33	57401711233	64.58	27.02
11	57401711011	64.51	27.09	34	57401711240	64.52	27.08
12	57401711028	64.57	27.03	35	57401711257	64.47	27.13
13	57401711035	64.53	27.07	36	57401711264	64.54	27.06
14	57401711042	64.49	27.11	37	57401711271	64.47	27.13
15	57401711059	64.48	27.12	38	57401711288	64.48	27.12
16	57401711066	64.45	27.15	39	57401711295	64.52	27.08
17	57401711073	64.45	27.15	40	57401711301	64.47	27.13
18	57401711080	64.51	27.09	41	57401711318	64.6	27.00
19	57401711097	64.54	27.06	42	57401711325	64.57	27.03
20	57401711103	64.53	27.07	43	57401711332	64.44	27.16
21	57401711110	64.46	27.14				
22	57401711127	64.54	27.06				
23	57401711134	64.5	27.10				

All Commercial formalities to be complied according to the guidelines given under Reference (iii) and Agreement executed between SFTO and Railway Administration.

This has the approval of Chief Commercial Manager, South Eastern Railway.

All staff concerned to note and act accordingly.

SL NO: 98 (G)/2017
500 / MKTG / 3 Pages


for Chief Comm. Manager (FM)

(Authority: (i) Railway Board's letter No. 2016/TC(FM)/4/4 dated 20.07.2016
(ii) Freight Marketing Master Circular/SFTO/2014/0 vide Railway Board's letter a/o. 2014/TC(FM)/4/23 dated 22.12.2014).

SL NO: 111 (G) 17
08 page (6)



SLNO: 62(6)/2017

CCM's Office
14, Strand Rd, 8th floor
Kolkata-700001

No. C-375/MKTG/SFTO/Policy

Dated : 17.04.2017

To

All SAs/ Goods Clerks/ Goods Supervisors, Weighbridge Clerks/ Clerk-in-Charge, City Booking Offices/Agencies/Out Agencies.

Copy for information and necessary action to the :-

GM/COM/FA&CAO/CME/CEE/PCE/CSTE/COS/PDA/SR/DGM - S.E.Railway, GRC
 CFTM/CTPM/FA&CAO(TA)/FA&CAO(HQ)/CRSE(F)/CTE/CBEC/SO/CPRO - S.E.Railway, GRC
 Dy.CAO(TA)/Dy.CME(F)/Dy.COM (SS)/Dy. COM(FOIS)/STM(FOIS), / Sr. AF (T-II)/AFA (C&G), S. E. Railway GRC, Kolkata-43.
 DRM. S. E. Railway, KGP/ADRA/CKP/RNC. Sr. DCMSR.DOM-S. E. Railway, ADRA/CKP/KGP/RNC
 AFM - S. E. Ry., SHM/BKSC/RNC/TATA/BNM/Dy. CCM(Claims)/Sr.LO (Comm & Opn)/CRI-in-charge/OS-RQ/ OS-CIA/ OS-RCC & RCD / OS-RG II /Ch. OS- Mtg Sec/OS- Outstanding, S.E.Ry, 14, Strand Road, Kolkata-1.
 CCM- E.Ry.Kolkata, W.RLY/COG, Mumbai, S.Ry./Chennai, N.Ry./NDLS, C. Ry./CSTM, S.W.Ry./Bangalore, S.C.Ry./SC, S.E.C. Ry./BSP, N.E.Ry./GKP, N.F.Ry./Malgaon, GHY-11; E.Co.Ry./BBS, N.C.Ry./Allahabad, E.C.Ry./Hajipur, N.W.Ry./Jaipur, W.C.Ry./Jabalpur.
 Docks Manager, CPT Ry./Kolkata; Traffic Manager, CPT Ry./Kolkata, Haldia Port/Haldia.
 MD-Konkan Ry., Bolapur Bhawan, New Mumbai; CAO/FOIS, Dy. CPM(FOIS/TMS), CRIS Complex, Chanskrapuri, New Delhi-110021.
 EDTC(RYED(FM)) Railway Board, New Delhi

Sub: Commercial ratification for one rake of BFNS wagons with 22.9 Ton axle load along with 01 BVZI wagon under Special Freight Train Operator (SFTO) Scheme for transportation of Steel Products in favour of M/s TM International Logistics Ltd.

Ref: (i) Railway Board's letter No. 2016/TC(FM)/4/4 Dated 20.07.2016

(ii) M/s TM International Logistics Ltd's letter No. TMILL/SER/SFTO/2017/05 dated 04.04.2017.

(iii) Freight Marketing Master Circular / SFTO/2014/0 vide Railway Board's letter no 2014/TC(FM)/4/23 dt 22.12.2014.

The approval of 3(Three) rakes of BFNS wagons with 22.9 Ton axle load (including 4% Spares) plus three Brake Vans as per approved RDSO design and wagon layout under category -3 of Special Freight Train Operator (SFTO) Scheme for procurement by M/s TM International Logistics Ltd was communicated by Railway Board vide letter No. 2016/TC(FM)/4/4 Dated 20.07.2016.

The requisite information as per Para No 6.9 of SFTO Policy issued vide Freight Marketing Master Circular/SFTO/2014/0 under Railway Board's letter no 2014/TC(FM)/4/23 dated 22.12.2014 is given below:-

(i)	Name of SFTO	M/s TM International Logistics Limited	
(ii)	Rebate	12% (Twelve Percent) for 20 (twenty) years from date of commercial operation of trains by SFTO on the freight rate Prevailing at the time of booking	
(iii)	Category	3(Three) - Steel products requiring specially designed wagons.	
(iv)	Commodity	Steel Product	
(v)	Number and type of rakes	3 (Three) rakes of BFNS wagons with 22.9 ton axle load (Including 4% Spares) plus Three Brake Vans	
(vi)	Handling Points	Loading Terminals	Unloading Terminals
		(I) TWS (TISCO WORKS SITE)/CKP DIVISION/SER (II) TSLI (PRIVATE SIDING OF M/s TATA STEEL LIMITED)/KUR DIVISION/ECOR	TISR (PRIVATE SIDING OF M/s TATA IRON AND STEEL Co. Ltd.)/MAS DIVISION/SR

SLNO: 62(6)/2017
500/MKTG/2 Pages

CONTD - Page-2.

SLNO: 111 (6) 17
08 page (7)

SL NO: 62 (G)/2017 (2)

The standard rake size of above rakes will be as per Serial no - 13 (Thirteen), Annexure - I of Rates Master Circular/2016 dated 14.07.2016 on Block Rakes/Mini Rake/Two Point combination etc issued vide Railway Board's letter no TCR/1017/2016/01 dated 14.07.2016 is as given below :-

Type of Wagons	Standard Rake Size	Minimum number of wagons to be loaded
BFNS	43	41

At present only one rake consisting of 43 BFNS wagons along with one Brake Van has been received over this Railway.

The list of said BFNS wagons procured by M/s TM International Logistics Ltd (SFTO) by way of lease from GATX India Private Ltd. (Lessor) is given below :-

SR NO	WAGON TYPE	WAGON NO	WAGON CC	WAGON TARE
1	BFNS	57401710076	64.87	25
2	BFNS	57401710077	64.88	25
3	BFNS	57401710052	64.89	25
4	BFNS	57401710069	64.88	25
5	BFNS	57401710397	64.88	25
6	BFNS	57401710386	64.88	25
7	BFNS	57401710151	64.87	25
8	BFNS	57401710311	64.89	25
9	BFNS	57401710328	64.88	25
10	BFNS	57401710175	64.89	25
11	BFNS	57401710113	64.88	25
12	BFNS	57401710410	64.89	25
13	BFNS	57401710205	64.88	25
14	BFNS	57401710236	64.88	25
15	BFNS	57401710973	64.89	25
16	BFNS	57401710014	64.88	25
17	BFNS	57401710229	64.88	25
18	BFNS	57401710281	64.88	25
19	BFNS	57401710298	64.88	25
20	BFNS	57401710199	64.88	25
21	BFNS	57401710120	64.89	25
22	BFNS	57401710137	64.89	25

SR NO	WAGON TYPE	WAGON NO	WAGON CC	WAGON TARE
23	BFNS	57401710144	64.88	25
24	BFNS	57401710380	64.88	25
25	BFNS	57401710212	64.87	25
26	BFNS	57401710243	64.87	25
27	BFNS	57401710021	64.88	25
28	BFNS	57401710403	64.87	25
29	BFNS	57401710434	64.88	25
30	BFNS	57401710359	64.87	25
31	BFNS	57401710168	64.87	25
32	BFNS	57401710090	64.88	25
33	BFNS	57401710038	64.88	25
34	BFNS	57401710267	64.89	25
35	BFNS	57401710427	64.89	25
36	BFNS	57401710250	64.89	25
37	BFNS	57401710304	64.87	25
38	BFNS	57401710342	64.89	25
39	BFNS	57401710083	64.88	25
40	BFNS	57401710106	64.88	25
41	BFNS	57401710274	64.88	25
42	BFNS	57401710335	64.88	25
43	BFNS	57401710045	64.88	25
44	BY	86401710021	71	10

All commercial formalities to be complied according to the guidelines given under Ref (III) and Agreement executed between SFTO and Railway Administration.

This has the approval of Chief Commercial Manager, South Eastern Railway.

All staff concerned to note and act accordingly.


For Chief Commercial Manager

(Authority : (i) Railway Board's letter No. 2016/TC(FM)/4/4 Dated 20.07.2016

(ii) Freight Marketing Master Circular / SFTO/2014/0 vide Railway Board's letter no 2014/TC(FM)/4/23 dt 22.12.2014.)

Sl no 62 (G)/2017
500/MKTG/2 Pages

SL NO. 111 (3) 17
08 page (08)