

EAST COAST RAILWAY

Office of the
Chief Commercial Manager
Bhubaneswar

Commercial Circular No.86(G)/2015

Date.24.06.2015

Sub: Freight Incentive Scheme

- a) Automatic Freight Rebate Scheme for traffic loaded in Traditional Empty Flow Directions.
- b) Incentive Scheme for Freight Forwarders.

Ref: Railway Board's Letter No.TCR/1078/2014/02 date 16.06.2015
(Rates Master Circular /FIS/2015/0)
{CCM/ECOR's Commercial Circular No.83(G)/2015 dtd.17.06.2015}

In terms of Rates Master Circular under reference, the guidelines for revised Freight Incentive Schemes were issued.

Please refer to sub-para 3 of Para 2.0 of the above referred Rates Master Circular which reads as "In case any Zonal Railway has entered into an agreement with any customer as per the prevalent Freight Incentive Scheme(s), the same will lapse after the expiry of the validity period of the agreement. In case, the scheme mentions a review to be done, then review may be done and the scheme be lapsed. If Zonal Railways notice any inconsistency in continuation of the existing agreement in the light of this revised Freight Incentive Scheme, they may refer the matter to Railway Board for clarification alongwith full details."

It is further directed that the word 'agreement' appearing in the above para, in this context, shall cover among other things, any letter/communication in writing given to a party conveying Railway's approval for its participation in any of the Freight Incentive Schemes that were in vogue till 16.06.2015.

This issues with the concurrence of Finance Directorate of the Ministry of Railways.

All concerned to note and act accordingly.

Authority: Railway Board's letter No. TCR/1078/2014/02 dtd.23.06.2015



(R.K Sahu)

Dy. Chief Commercial Manager (FS)

No.CCM/481/FIS/Pt-III

Dt.24.06.2015

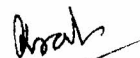
All Station Managers/ Goods Supervisors/Commercial Supervisors /Siding Clerks / Booking Clerk in Charges / Weigh Bridge Clerks / Clerk in Charges .

Copy for information and necessary action to the:-

COM: ECoR., **SDGM/ECOR/BBS, Chairman/RCT/BBS, Dy.CVO/ECOR/BBS, Dy.COM(FOIS)/ECOR/BBS PO/RCT/BBS, Audit officer/BBS.** Rates Section /CCM/ECOR/BBS-10 sets **DRM:** KUR,WAT,SBP/ECOR, **Sr.DOM-** WAT,SBP,KUR/ECOR, **Sr.DCM:** KUR,WAT/SPB/ECOR, **Dy.CCO/ECOR, FA & CAO/BBS:** E.Co.Rly, **FA&CAO(T)/ECOR, Traffic Manager:** Visakhapatnam PortTrust, **Paradeep Port/Paradeep.**

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