पूर्व तट रेलवे / EAST COAST RAILWAY

Office of the
Pr. Chief Commercial Manager
1st Floor, North Block, Rail Sadan
Bhubaneswar – 751017

Commercial Circular No. 366(GC)/Parcel/2025 **Date: 28.11.2025**

Sub: Liberalization of parcel policies

(Corrigendum to FM Circular No.23 of 2025)

Ref: Railway Board's FM Circular No.28 of 2025 dtd.28.11.2025

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Enclosed please find herewith a copy of Railway Board's letter No. 2025/TC(FM)/11/16 dtd.28.11.2025 regarding **"Liberalization of parcel policies"** which is self-explanatory for information and necessary action at your end.

All concerned to please note and act accordingly

Authority: Railway Board's letter No.2025/TC(FM)/11/16(e-3503988) dated.28.11.2025

Encs:As above (03 Pages)

28.11.2025

(G.R.Nayak)
Asst.Commercial Manager(FS)
For Pr.Chief Commercial Manager

No.PCCM/432 /Parcel& Luggage /2019 Dt. 28.11.2025

Copy to:-

All SMs/Goods Supervisors/ Comml. Supervisors/Siding clerks/Booking Clerk in charges/Parcel Clerk/ weigh Bridge clerks/City Booking Agencies.

Copy for information and necessary action to the:-

PCOM: ECoR/SER/SECR/NR/NFR/ER/SR/SCR/WR/NER/CR/SWR/NCR/NWR/WCR/ECR/KRly, **PCCM:** SER/SECR/NR/NFR/ER/SR/SCR/WR/NER/CR/SWR/NCR/NWR/WCR/ECR/KRly.,
PFA,CFTM, SDGM,FA & CAO(T),Chairman/RCT, Dy CVO(T), DY CCO, Dy COM(FOIS), PO/RCT, Audit Officer/ECOR/BBS. Rates Section/CCM/ECoR/BBS, **DRM:** KUR, WAT& SBP/ECoR,
Sr DOM: KUR, WAT & SBP/ECoR, **SrDCM:** KUR,WAT&SBP/ECoR, Traffic Manager: Visakhapatnam Port trust (VZP), Paradeep Port Trust/PRDP.

28.11.2025

(G.R.Nayak)
Asst.Commercial Manager(FS)
For Pr.Chief Commercial Manager

FM Circular No. ..28..... of 2025

भारत सरकार GOVERNMENT OF INDIA
रेल मंत्रालय MINISTRY OF RAILWAYS
(रेलवे बोर्ड RAILWAY BOARD)

No. 2025/TC(FM)/11/16 (e-3503988) **New Delhi , dated28.11.2025**

General Managers,
All Indian Railways.

MD, CRIS,
Chanakyapuri, New Delhi

Sub: Liberalization in parcel policies

Ref: (i) FM Circular No. 11/2022 dt 13.6.2022
(ii) FM Circular No. 2 of 2024 and FM Circular 31 of 2024
(iii) FM Circular No. 02/2007 dt 20.2.2007 and amendments thereto.

The Indian Railways' parcel business is presently segmented into direct (railway) booking, leasing of parcel space (SLR, VP, full parcel train), indent VP/parcel train and booking of SLR/VP under JPP-RCS scheme. Aggregators play a very important role in all the segments of parcel business. Therefore, in order to increase the parcel business, there is need for attracting more aggregators into this business. With a view to increase the participation of more number of aggregators and other stake holders in railway parcel business, it has been decided to relax the financial criteria for participating in e-auction of leased SLR/leased VP, tender for PCET and for registering as Aggregator under the JPP-RCS scheme.

Accordingly, it has been decided to :-

(i) Insert para 1.5 below the para 1.4 of Policy and Standard Conditions of Contract issued vide FM Circular 11/2022 dt 13.6.2022 (Table-1 of Annexure)
(ii) Amend the existing provisions of para 2.1.2 of Annexure-A of FMC 31/2024 (Table-2 of Annexure); and
(iii) Amend para-5 of FMC 02/2007 (Table-3 of Annexure)

2. Wide publicity of these relaxations should be ensured. Meetings with the parcel business stakeholders may also be held at the Zonal & Divisional levels to disseminate information regarding the relaxation of the eligibility criterion.

3. This issues with the concurrence of Finance Directorate of the Ministry of Railways.

28-11-2025

(Ashutosh Mishra)
Director Freight Marketing

No. 2025/TC(FM)/11/16 (e-3503988) **New Delhi , dated28.11.2025**

Copy to:

1. PFA, All Indian Railways.
2. DAI (Railways) with 36 spares.

28/11/25

for Member Finance/Railway Board

FM Circular No. 28 of 2025

No. 2025/TC(FM)/11/16 (e-3503988) **New Delhi , dated** 28**.11.2025**

Copy forwarded for information and necessary action to :

1. Principal Chief Operations Managers, All Indian Railways
2. Principal Chief Commercial Managers, All Indian Railways
3. CCM/FM, All Indian Railways
4. Principal Chief Mechanical Engineers, All Indian Railways
5. Managing Director, Konkan Railway Corporation, Navi Mumbai – 400014.
6. **MD/CRIS and GM/EPS, CRIS, New Delhi, for necessary action**
7. Director General, RDSO, Manak Nagar, Lucknow.
8. Director General, Railway Staff College, Vadodara.
9. Director, Indian Railways Institute of Transport Management (IRITM), Lucknow.
10. Managing Director, DFCCIL, Pragati Maidan, New Delhi.

28.11.2025

(Ashutosh Mishra)
Director Freight Marketing

No. 2025/TC(FM)/11/16 (e-3503988) **New Delhi , dated** 28**.11.2025**

Copy for information to:

CRB&CEO, MF, M/O&BD, M/TRS, M/Infra (RS), DG/RPF, DG/Safety, DG/HR & Secretary Railway Board, New Delhi.

AM(T), AM/BD, AM(Comml), PED(Vig.), PED/Coaching, ED/CC, EDF(C), EDTC(Rates), ED/BD, EDME(Chg), ED/Chg, EDV(T), DTT/Chg, DTC(R), JDF/C, OSD/M/O&BD and JDPM/Railway Board.

28.11.2025

(Ashutosh Mishra)
Director Freight Marketing

FM Circular No. 28 of 2025

Annexure

Table-1:- Insertion of new para 1.5 below the para 1.4 of Policy and Standard Conditions of Contract issued vide FM Circular 11/2022 dt 13.6.2022 for **e-Auction**

Existing	Amended
Para-1. Eligibility: 1.4. If the turnover details are not entered by a registered entity in its IREPS profile, the system will not allow the entity to participate in auctions for lots for which the minimum turnover required is greater than zero	New para inserted below para 1.4 "Para 1.5 - " **The provision of para 1.1 to 1.4 shall not be applicable on leasing of parcel spaces."**

There is no change in other terms and conditions. CRIS is requested to carry out suitable modification in the IREPS module.

Table-2:- Modification in the existing **Annexure-A** to **JPP-RCS policy** issued vide FMC 2/2024 and further amended vide FMC 31/2024.

Existing provision (FMC 31/2024)	Revised provision
Para 2.1.2 of Annexure-A **Financial Criteria**: Net turnover of at least **Rs 50 lakhs** (from logistics, cargo/courier handling, and transportation business, taken together) during the previous financial year;	**To be deleted**
Para 3.1 of Annexure-A Freight forwarders/ transporters desirous of getting themselves empanelled as 'Aggregator' will be required to submit empanelment Fee of **Rs. 20,000/- (twenty thousand)** + GST (as applicable) through online mode from prospective effect, without any refund.	Freight forwarders/ transporters desirous of getting themselves empanelled as 'Aggregator' will be required to submit empanelment Fee of **Rs. 10,000/- (ten thousand)** + GST (as applicable) through online mode from prospective effect, without any refund.

There is no change in other terms and conditions. CRIS is requested to carry out suitable modification in the VAP module.

Table-3:- Amendment to para 5 of FM Circular 02/2007 dt 20.2.2007 regarding financial eligibility criteria for participating in tenders **for leasing of Parcel Cargo Express Train (PCET)**

Existing para	Amended para
5. Eligibility criterion: Registered leaseholders and others having turnover of not less than Rs. 10 crores per annum during the last three financial years shall be eligible to participate in open tenders.	**5. Eligibility criterion: Registered leaseholders shall be eligible to participate in open tenders.**

There is no change in other terms and conditions.

28-11-2025

(Director Freight Marketing)

28/11/25

(for Member Finance/Railway Board)