

EAST COAST RAILWAY

Office of the
Principal Chief Commercial Manager
1st Floor, Rail Sadan
C.S.Pur, Bhubaneswar-17

Commercial Circular No.184(G)/2020

Date:06.08.2020

Sub: Policy Guidelines for concession in freight charges for Short Lead Traffic.

Ref: Rates Circular No.16 of 2020 circulated vide this office Commercial Circular No.150(G)/2020 dated 30.06.2020.

A copy of Railway Board's letter No.TCR/1078/2020/07 dated 05.08.2020 (Corrigendum No.1 to Rates Circular No.16 of 2020) regarding "Policy Guidelines for concession in Freight Charges for Short Lead Traffic" is enclosed herewith for information and necessary action.

All concerned to note and act accordingly.

Authority:Railway Board's letter No. TCR/1078/2020/07 dated 05.08.2020 (Corrigendum No.1 to Rates Circular No.16 of 2020).

Encl: As above (One page).

[Signature]
(H.L.Luwang)

Dy.Chief Commercial Manager(FS)

No. PCCM/330/Classification/Pt.VI

Date 05.08.2020

All Station Managers/ Goods Supervisors/Commercial Supervisors /Siding Clerks / Booking Clerk in Charges / Weigh Bridge Clerks / Clerk in Charges / City Booking Agencies / Out Agencies.

Copy for information and necessary action to the:-

PCOM: ECoR/SER/SECR/NR/NFR/ER/SR/SCR/WR/NER/CR/SWR/NCR/NWR/WCR/ECR/KRly..**SDGM/** ECoR/BBS, **Chairman/RCT/BBS**, **Dy.CVO(T)/ECoR/BBS**, **Dy.COM(FOIS)/ECoR/BBS**, **PO/RCT/BBS**, **CAO(FOIS)/NDLS**, **Audit officer/BBS**. Rates Section /CCM/ECoR/BBS -10 sets
DRM: KUR,WAT,SBP/ECoR, **Sr.DOM**- KUR,WAT,SBP/ECoR, **CAO(FOIS)**, CRIS/NDLS, **Sr.DCM** :KUR,WAT/SBP/ECoR. **Dy.CCM(Claims)/E.Co.Rly**, **PFA** :E.Co.Rly, **FA & CAO(T)/ECoR/BBS** **Traffic Manager**: VZP, Paradeep Port Trust / Paradeep.

[Signature]
(H.L.Luwang)

Dy.Chief Commercial Manager(FS)

Corrigendum No. 1 to Rates Circular No.16 of 2020

भारत सरकार (GOVERNMENT OF INDIA)

रेल मंत्रालय (MINISTRY OF RAILWAYS)

रेलवे बोर्ड (RAILWAY BOARD)

No.TCR/1078/2020/07

New Delhi, dated : 05.08.2020

**The General Manager,
All Zonal Railways.**

Sub: Policy Guidelines for concession in freight charges for Short Lead Traffic.
Ref : Rates Circular No. 16 of 2020.

1. Reference above, concession in charging of freight, for all traffic except Coal & Coke, Iron Ore, Military Traffic, Rail Material Consignments and Container Traffic booked upto 100 km, was granted w.e.f. 01.07.2020 and valid up to 30.06.2021.
2. Matter has been reviewed and Board has decided that the period of validity of the above referred Circular can be extended by Zonal Railways subject to the conditions that Zonal Railways have to enter into a long term agreement, not exceeding 10 years, with the customer for granting Short Lead Concessions.
3. The agreement shall have clause of enhanced loading commitment supported with Bank Guarantee. Depending upon the commitment, the percentage concession may vary from the rates mentioned in above referred Rates Circular.
4. Zonal Railways must assess the concession vis-à-vis the additional traffic and revenue projections to determine the rate of concession.
5. Zonal Railways shall evaluate the fulfillment of committed traffic and revenue projections annually, and realize the unmet revenue from customer or from Bank Guarantee at the end of year.
6. Zonal Railway shall get the MIS report designed in TMS through FOIS/CRIS before effecting the agreements, so as to get data on traffic, revenue and concession given for assessment of performance.
7. The validity of above referred Rates Circular beyond 30.06.2021 shall be as per agreement(s) entered into by Zonal Railways with customer(s).
8. All other details of the Rates Circular under reference shall remain unchanged.
9. This issues with the concurrence of Finance Directorate of Ministry of Railways.

Shilpi Bishnoi

**(Shilpi Bishnoi)
Director, Traffic Commercial (Rates)
Railway Board.**

New Delhi, dated : 05.08.2020

No.TCR/1078/2020/07

Copy for information and necessary action to:-

1. Principal Financial Advisor, All Indian Railways.
2. Dy.C&AG of India (Railways), Room No.222, Rail Bhavan, New Delhi.

Shilpi
for Financial Commissioner (Railways)

Corrigendum No. 1 to Rates Circular No.16 of 2020

No.TCR/1078/2020/07

New Delhi, dated : 05.08.2020

Copy for information and necessary action to:-

1. The Principal Chief Commercial Managers, All Indian Railways.
2. The Principal Chief Operating Managers, All Indian Railways.
3. Managing Director, CRIS Chanakya Puri, New Delhi-23.
4. The Chief Administrative Officer, FOIS, Northern Railway, CRIS, Chanakya Puri, New Delhi-23.
5. Managing Director, Konkan Railway Corporation, Belapur Bhavan, Sector-11, CBD Belapur, New Mumbai-400614.
6. Director General, National Institute of Indian Railways, Vadodara.
7. General Secretary/IRCA, New Delhi.
8. Director, Indian Railways Institute of Transport Management, Campus; Hardoi Bye Pass Road, Village & Post Office Kanausi, Manakanagar, Lucknow.

Shilpi Bishnoi
05.08.2020
(Shilpi Bishnoi)
Director, Traffic Commercial (Rates)
Railway Board.

Copy to:-

OSD to MT for kind information of MT,
PSO to FC for kind information of FC,
AM(T), AM (Vig), AM (Revenue), PED/TT(M), Adv.(C).
EDTC(R), ED(FM), EDF(C), EDTT(F), EDTT(S),
TC(CR), F(C) Branches of Railway Board.