

East Coast Railway

Office of the
Pr. Chief Commercial Manager
Bhubaneswar-751017
Dt- 19.03.2020

Commercial circular No. 60(G)/2020

Sub: Roll On-Roll off(Ro-Ro) Scheme

Ref: (i) Board's letter No. TCR/1078/2016/08 dt 02.05.2016: Rates
Circular No.15 of 2016

(ii) Board's letter No. TCR/1078/2016/08 dt 23.05.2016: Addendum
to Rates Circular No.15 of 2016

(iii) Board's letter No. TCR/1078/2016/08 Pt dt 05.08.2016

(All letters were circulated vide this office letter No.
CCM/375/RO-RO/Pt-I/925 dated 09.08.2016)

Reference above, it has been decided that all Roll On-Roll off (Ro-RO) proposals shall be evaluated in Railway board. The Rates circulars/ Letter quoted above stand superseded with immediate effect.

In order to enable proper and quick evaluation of RO-RO proposals, it is desired that Zonal Railways while forwarding the proposals received from the customers should also send information as per the enclosed proforma. The details asked for in the proforma are not exhaustive and Zonal Railways can give additional information which they perceive shall be useful in evaluation of the proposal.

This issues in consultation with Traffic Transportation Directorate and with the concurrence of the Finance Directorate of the Ministry of Railways.

All concerned to note and act accordingly.

Authority: Railway Board's letter No. TCR/1078/216/08 Pt dt 18.03.2020

Encl.- 02 pages

M. 19/03/2020
(H.L.Luwang)

Dy Chief Commercial Manager (FS)

No. CCM/87/containers/Pt-III

All station Managers/Goods Supervisors/Commercial Supervisors/Siding Clerks/Booking Clerk in Charges/Weigh Bridge Clerks/Clerk in Charges/Commercial Inspectors.

Copy for information and necessary action to the :-

COM/ECOR,CFTM/ECOR, SDGM/ECOR,Chairman/RCT/BBS, DyCVO(T)/ECOR, DyCOM(FOIS)/ECOR, PO/RCT/BBS, Audit Officer/BBS, Rates Section/CCM/ECOR/BBS-10 sets, DRM : KUR,WAT,SBP/ECOR, Sr DOM : KUR,WAT,SBP/ECOR, Sr DCM : KUR,WAT,SBP/ECOR, Dy CCO/ECOR, FA& CAO/ECOR/BBS, FA&CAO(T)/ECOR, Traffic Manager: Visakhapatnam port Trust, Paradeep Port/Paradeep

Proforma for Evaluation of Roll on-Roll off Ro-Ro proposal

S.No.	Details of Ro-Ro proposal
1.0	Details of the Party interested in running Ro-Ro services
1.1	Name and Address of the Party; whether it is a registered company, if so; details thereof.
1.2	Is the party an end user, producer or a third party aggregator? Details of the business conducted in the last three years and the turnover from that activity.
2.0	Origination-Destination (O-D) details and transit time
2.1	Originating siding/station, serving station if applicable, division, zonal railway.
2.2	Destination siding/station, serving station if applicable, division, zonal railway.
2.3	Distance between the O-D pair(s).
2.4	Likely transit time including loading and unloading activities for a round trip.
2.4	Attach sketch of the route between the OD on a railway map (A4 size).
3.0	Terminals
3.1	Do the terminals have any ramp facilities for enabling loading/unloading of trucks or the ramps have to be built?
3.2	Is the party ready to construct the ramps at their cost? Zonal railway could advise them the approximate cost unless willing to build at railways cost?
3.3	Anticipated time for loading and unloading activities.
3.4	Time that will be needed by TXR staff to ascertain if the train is ODC or not
3.5	Whether there is a certified road weighbridge nearby for weighing trucks
4.0	Cargo details
4.1	Type(s) of commodity likely to be carried on trucks in onward direction and their classification as per goods tariff. Likely payload per truck
4.2	Value of the commodity per tonne
4.3	Type(s) of commodity likely to be carried on trucks in return direction and their classification as per goods tariff. Likely payload per truck
4.4	Value of the commodity per tonne
4.3	Likely quantum of traffic to be offered per month each way.
4.4	Is there by any likely chance of diversion of traffic moving by railway wagons to Ro-Ro. What is the likely impact on rail revenues, if any?
5.0	Details of Road transportation of the cargo being offered for Ro-Ro service
5.1	Are the commodities offered for Ro-Ro moving by road presently?
5.2	Payload per truck and tare of the truck.
5.3	Transit time each way.
5.4	Road freight per tonne.
5.5	Additional charges like road toll charges etc.

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6.0	Rake Details
6.1	Whether rake is available.
6.2	If rake is available, does it need to be modified?
6.3	Approximate cost of modification and whether party has agreed to pay for the modification.
6.4	Number of trips per rake as per turn round and the number of rakes needed to carry the traffic offered per month as per 4.3 above.
6.5	Details of trucks that shall be loaded on to the wagons, their payload, tare weight, length, width and height of the trucks.
6.6	Will the trucks planned by the party for Ro-Ro service become an ODC, if yes which class
6.7	What are the likely charges per trip each way for 'A' Class ODC, 'B' Class and 'C' Class
6.8	Has the party been informed of these charges?
7.0	Operational Issues if any
7.1	Network capacity, issues of congestion.
7.2	Details of where rakes shall be maintained.
8.0	Rate/tonne of payload offered by party.
9.0	Critical appreciation by the Zonal Railway of the Ro-Ro proposal including its operational feasibility as well as its financial viability.
10.0	Any other issue relevant to the proposal.

SS
18/6/2020

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18.3.2020